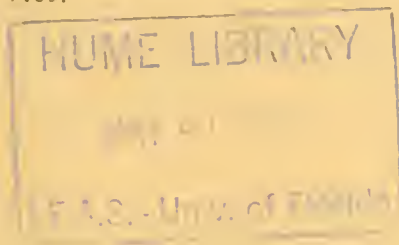


707 to 2 982/38



EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Promotion Division, FAS, (202) 447-7103.



March 8, 1982

- 0355 Food rations (Austria). Several tons of emergency non perishable foods for storage in defense shelters needed. Quality: Army rations. Need ASAP. Quote C&F Hamburg or Rotterdam. Contact: Dr. G.H. Chlupac, Handelsagentur, Strecker 9, A-2345 Brunn Am Gebirge, Austria. Phone: 02236/87443.
- 0356 Rice, lentils & other freeze-dried foods (W. Germany). Interested in instant rice pre-cooked, max. 4% moisture, in bulk approx. 40 tons; dehydrated lentils, cooking time max. 10 minutes, in bulk 100 tons/year; other freeze-dried food products. Bank ref: Commerzbank Ag, 4400 Muenster. Turqman. Contact: L. Van Den Bosch, FDF Freeze-Dry Foods Trading Co. Ltd., IAD, 4044 Telgte, Otto-Hahn-Str. 2, Dusseldorf, W. Germany. Telex: 892721. Phone: 2504/3090.
- 0358 Sugar beet pellets (Pakistan). In need of sugar beet pulp pellets for animal feed, 1,000 mt, 10/13 mm diameter with molasses and without. Bulk shipment. Ship July/August, 1982. Quote: FOB & C&F, Karachi. Bank ref: Bank of Tokyo Ltd., Kamar House, Karachi. Contact: Wahid A. Vadhariya, Andrew Agency, 3/39 Al-Yousaf Chambers, Shahrah-E-Liaquat, New Chali, Karachi, Pakistan. Telex: 25380 UNITE PK. Phone: 211413.
- 0359 Plants (Austria). Supplier of different young foliage plants, and cuttings of foliage plants, especially Yucca plants, wanted. Need 5,000-10,000 annually. Ship in cartons, want ASAP. Quote CIF Wien. Bank ref: Volksbank Neubau, Gatterburgg., A-1190 Wien. Contact: Helmut Robitza, Gartnerei Robitza, Agnesg. 27, A-1190 Wien, Austria. Telex: 1 32887. Phone: 44 27 30 or 44 11 16.
- 0361 Snack foods (Malta). Wishes to locate U.S. company interested in a sole licensing arrangement for the local manufacture of snack foods, particularly potato chips, corn chips, pretzels and cheese twists, mainly for export. U.S. company to provide the technical know how and the exclusive use of a brand-name in Malta as well as in other countries where products may be exported. The local company will finance the project and find suitable export markets. Contact: Emmanuel Ellul, Chairman, Ellul Brothers Ltd., 27 Racecourse Street, Marsa, Malta. Telex: MW 845 MODPLA. Phone: 620553. Cable: MODPLACON-Malta.



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- 0362 Logs (Hong Kong). Suppliers of logs (Oregon Pine, Douglas Fir, Hemlock, Spruce) needed. Quantity approx. 30,000 cubic meters per year of each. Quality No. 2 & 3 Grade, diameter 12 inches minimum, length 15 feet to 20 feet. Shipment bulk (the port allows 10,000 cubic meter per shipment). Supplies needed beginning April. Quote: CIF Huang-Pu, Guangdong Province, PRC. Bank ref: Bank of China. Contact: Wu Zhi-Chao, China Int'l Trust & Investment Corp., 501, Bank of China Bldg., Central, Hong Kong. Telex: 62685 CITIH HX. Phone: 5-211-391.
- 0363 Soybeans (Hong Kong). In the market for 4,000 mt soybeans, First Grade. Bulk shipment. Need ASAP. Quote CIF Hong Kong. Bank ref: Yien Yieh Bank. Contact: C.P. Tsang, Wah Chak Trading Co., 1401-2 Yien Yieh Commercial Bank Bldg., 242 Des Voeux Road, Central, Hong Kong. Telex: 65642 ALTD HX. Phone: 5-438-238, 5-446-904.
- 0364 Precooked meals (Colombia). Interested in vacuum packed and/or frozen TV dinners or precooked meals. Need samples (cartons, containers, etc) to obtain customs position. This is a new business in Colombia. Good quality required. Must list ingredients & percentage of each plus nutrient content. Send sample carton or containers either full or empty, with packing. Need ASAP. Quote: FOB plants and/or Ports & Airports. Bank ref: Banco De Colombia, Bogota. Contact: Ricardo Pachon, Industrias Internacionales Integradas, Calle 36 No. 14-52, Piso 3, Apartado 52321, Bogota, Colombia. Phone: 232-4115, 232-1256.
- 0365- Soybean meal, wheat (Colombia). Wants soybean meal & wheat. Quantity:
0366 20,000 tons/year, soymeal and 100,000 mt/year wheat. Wants to be representative of U.S. firm in Colombia. Quality: soybean meal: protein - 47.0% min, fiber 3.3% max, fat 0.5% min, moisture 12.0% max. Wheat: Hard Red Winter U.S. No. 2. Ship in bulk. Will need shipments throughout the year. Each wheat shipment from 15,000 to 20,000 mt. Phytosanitary certificates required. Also need protein certificates for soy meal and wheat. Quote: FOB U.S. Gulf and/or C&F Colombian Port (Atlantico Pacific) for soy meal and wheat. Bank ref: Banco Colpatria. Contact: Norman De La Roche, Compania Comercial Roche Ltda, Carrera 10 No. 28-49, Piso 25, Edificio Bavaria, P.O. Box 26002, Bogota, D.E., Colombia. Telex: 45219 ROCHE CO., 43111 ROCHE CO. Phone: 281-1000.
- 0367 Mung beans (Hong Kong). First Grade dried green mung beans needed ASAP. Want 4,000 mt, bulk shipment. Quote: CIF Hong Kong. Bank Yien Yieh Bank. Contact: C.P. Tsang, Wah Chak Trading Co., 1401-2 Yien Yieh Commercial Bank Bldg., 242 Des Voeux Road, Central, Hong Kong. Phone: 5-438-238, 5-446-904. Telex: 65642 ALTD HX.
- 0368 Powdered milk (Hong Kong). Want 500 mt powdered milk for adults and children. Prefer 1 lb. per bag and 48 bags to one outer carton. Need ASAP. Quote: CIF Whampao China. Bank ref: The Sanwa Bank Ltd. Contact: Dennis C.K. Wong, Lee Tung Company, Shop 2, Kwan Yick Building, Phase 2, 169-178, Connaught Road, G/F, Hong Kong. Telex: 60303 LTHKG HX. Phone: 5-493-521, 5-493-522, 5-482-800.
- 0369 Dairy products (Pakistan). Container lots of butter, cheddar cheese and milk powder requested; table grade. Bulk and standard retail package. Monthly shipments. Quote: FOB. Bank ref: American Express Bank, Karachi. Contact:

Mahmood A. Jabbar, Global Produce Ltd., 36-A-2 Lazar Dr., M.T. Khan Road, Karachi, Pakistan. Telex: 2756 IBL PK. Cable: GLOBAL PROD. Phone: 551410.

- 0370- Oil seed meals (Nigeria). Wants to buy 500 tons/month of both cotton seed
0371 meal and soybean meal. Ship in 50 kilo bags. Need around end of 1982.
Quote: C&F Port Harcourt. Contact: Federal Gov't of Nigeria, Umar Aliyu,
Ministry of Animal & Forestry, Yola, Gongola State, Nigeria.
- 0372- Popcorn, dextrose (Nigeria). Wants 1,100 tons/month of popcorn, and 300
0373 tons/month of dextrose, granular form. Need ASAP. Quote: C&F Lagos. Bank
ref: Society Generale, Kano. Contact: Chawki J. Nassar, European Institute
for Business Administration, Care Mr. Fransion Akle, P.O. Box 138, Kano,
Nigeria.
- 0374 Vegetable oil (Nigeria). Needs 100 drums, 55 gal. each, of refined vegetable
oil. Buyers will be visiting U.S. in April. Quote: C&F Lagos. Bank ref:
Union Bank of Nigeria, Ltd., Obun-Eko Branch, 8, 10, 12, Obun-Eko Street,
Lagos, Nigeria. Contact: Yaya Emiola, Emiloa (Nig.) Supplier, Co., G.P.O.
Box 7928, Lagos, Nigeria. Telex: 22122 GBAJANG NIG.
- 0375 Pet foods (Nigeria). In the market for dry and canned dog and cat food.
Quantity: 100 tons. Normal packaging for export. Need samples. Quote: C&F
Lagos. Bank ref: Union Bank, Ikeja/Lagos State, Nigeria. Contact: Olabisi
B. Alao, Moreson Industrial & Commercial Enterprises, 7, Taiwo Okolu St.
Ifako, P.O. Box 1899, Ikeja, Lagos State, Nigeria.
- 0376 White corn (Nigeria). Needs 1,000 mt of white corn, No. 2 Grade. Ship in 50
kg. bags. Want ASAP. Quote: C&F Lagos. Bank ref: First Bank, Kaduna.
Contact: M.O. Owojaiye, Food For The Total Man, P.O. Box 5127, Kaduna,
Nigeria. Phone: 062-216-476; 01-613-957.
- 0378 Popcorn (Nigeria). Request contacts with U.S. exporters of popcorn. Wants 3
containers of best quality. Ship in 50 kilo bags. Desire ASAP. Quote: C&F
Port Harcourt. Bank ref: Union Bank, New Market Road Branch, Onitsha.
Contact: Clement Muaghalu, Clement Muoghalu & Bros., 25 Bida, P.O. Box 1650,
Onitsha, Nigeria.
- 0379 Yellow corn (Nigeria). Interested in 5-10,000 mt No. 2 yellow corn. Ship in
50 kilo bags. Need ASAP. Quote: C&F Lagos. Bank ref: Union Bank of
Nigeria. Contact: Yinka Ogunmuyiwa, Fuha Nigeria Limited, P.O. Box 24,
Shagamu, Ogun State, Nigeria.
- 0380 Grocery products (Nigeria). Nigerian company wishes to become agent for U.S.
exporter of grocery products. Bank ref: African Continental Bank, Nigerian
Cement Company, Ltd., Nkolagu-Anambra State, Nigeria. Contact: Peter Ugam,
P & A Enterprises, P.O. Box 2297, Kaduna, Nigeria.
- 0381 Baby chicks (Nigeria). In need of day-old chicks. Quantity: 1,000. Normal
packaging for export. Quote: C&F Kaduna. Bank ref: Society Generale (Nig.)
Ltd., Kaduna. Contact: Johnson Daramola, Summolu Enterprises, A.E. 18, Jos
Road, Kaduna, Nigeria.

- 0382- Breeding swine (Hong Kong). Breeding swine needed. Quantity: 2 plane-loads
 0383 (chartered flights). Hampshire & Duroc breeds Purebred registered. Swines of excellent Grade, 2-3 months old, weighing minimum 30 kgs each in proportion 2 boars to 3 gilts. Selected heads not more than 5 gilts/boars per bloodline (Sire). Time of delivery: earliest. Quote: C&F Hong Kong. Bank ref: Bank of China, Yuen Long Branch, N.T. Contact: K. C. Shiu, Kwok Leung Farm, Block "B" 1st flr., 128-130, Wing Lok Street, Hong Kong. Telex: 74153 CAMPO HX. Phone: 5-442475, 5-446871.
- 0384 Almond oil (England). Natural sweet almond oil wanted. Quantity: 5 ton lots. Quality: natural as processed. Packaging nominal 400 lb drums suitable for sea freight to UK. Quote: FAS/FOB nearest port for shipment to UK. Delivery date ASAP. Bank ref: Midland Bank Ltd., Fountain House, 135 Fenchurch St., London EC3 5DN. Contact: J.V. Cook, R.C. Treatt & Co., Ltd., Northern Way, Bury-St-Edmunds, Suffolk, England. Telex: 81583. Phone: 0284 702500.
- 0385 Soft drinks & extracts (England). Need (a) soft drinks, and (b) extracts for soft drinks. Quantity to be negotiated. Quality best. Packaging (a) 11 fl oz cans - ring pull; (b) bulk packaging e.g. 50 gallon drums. Quote: CIF. Delivery date ASAP. Company looking towards sole distributorship (in root beer). Bank ref: Lloyds Bank Ltd., 577 Christchurch Road, Boscombe. Contact: Robert L. Kings, Nourishment Foods Ltd., 17 Hillbrow Road, Boscombe East, Bournemouth, England. Phone: 0202 424247.
- 0386 Canned sweet corn (England). Canned cream style sweet corn wanted. Quantity one 20 ft. container per month. Quality Top Grade. Packaging 10 & 17 ounces per can in standard export carton. Quote: CIF, London (or FOB). Delivery date ASAP. Bank ref: The Overseas Trust Bank Ltd., London. Contact: Fida Co., Ltd., 19 North End Road, London NW11 7RJ, England. Phone: 01 455 4414, 01-455 6040, or 01-458-2222.
- 0388 Bourbon (England). England needs its spirits lifted. Accordingly, a supplier of 20,000 gallons of bourbon per year is wanted. Quality: over 8-years old, to be bottled in UK, France and Germany. Packaging: in bulk, 4,000 gallon tanks. Quote: FOB, Pennsylvania or Kentucky. Delivery ASAP. Contact: Mr. L.J.Y. Captieux, Glen Burn Blenders Ltd., 132 Golders Green Road, London NW11, England. Phone: 01 458 8611. Telex: 8952721 GLEN B. Bank ref: Lloyds Bank Ltd and Discount Overseas Bank Ltd.
- 0389 Wheat (England). Need 150 tons of wheat per month. Quality: No. 1 northern spring. Quote: CIF Liverpool. Delivery ASAP. Contact: Mr. R.S. Mahmood, 56 Thomas Street, Nelson, Lancs, England. Phone: 0282 693920.
- 0390 Grocery lines (England). Suppliers of canned meats, fish, fruits and vegetables needed. Quantity: as yet, unknown. Quality: first class. Packaging: all sizes, canned. Quote: CIF. Delivery ASAP. Bank ref: National Westminster Bank Ltd. Contact: Mr. David Mathews, Mathews International Stores, 347 Darnall Road, Sheffield, S9 5AN, England.
- 0391 Whey powder (England). Whey powder, both animal feed grades and human food grades, needed. Quantity: container loads 18/20 tons. Packaging: normal standard creamery packs, 25 kilo bags desirable. Quote: CIF, UK based ports also Rotterdam/Hamburg. Delivery ASAP. Bank ref: Midland Bank Ltd.

Contact: Mr. G..B. Proudlove, Clapro Limited, 88 Coombe Road, New Malden, Surrey, KT3 4RA, England. Phone: 01 349 4963, 01 949 4908.

- 0392- Frozen corn and cherries (England). Supplier of frozen corn (whole
0393 kernel/whole cobs), and frozen dark sweet cherries needed. Quantity: full container loads. Quality: USDA packers Grades must be specified on offers. Packaging: bulk packs - cartons/sacks. Quote: CIF UK Port. Delivery ASAP. Bank ref: Midland Bank Ltd. Contact: Mr. A.G. Morrish, Budgett Macpherson Limited, Crowne House, 56/58 Southwark Street, London SE1, England. Telex: 897466. Phone: 01 403 6909.
- 0394- Sugar, rice, chickens (England). In the market for (a) sugar cane, (b) long
0396 grain rice, and (c) frozen chickens. Quantity: (a) 40,000 mt, (b) 10,000 mt, and (c) 2,000 mt. Quality: (a) polarization-99.75% min, moisture 0.1% min (b) USDA Grade 2 or better and (c) 850-1250 grams each, Islamic slaughtering. Packaging: (a) in new poly-lined jute bags of 50 kilos (b) in polypropylene bags of 50 kilos each and (c) repacked in cardboard cases. Quote: FOB American Ports. Delivery ASAP. Contact: Mr. E. Olama, Loandean Limited, 11a Astley Avenue, London NW2, England. Telex: 24224 MOPREF G. Phone: 01 450 9702.
- 0397- Distilled beverages, tobacco, rice (England). Contact with suppliers of (a)
0399 brandy, gin, liquors, rum, schnapps, etc.; (b) unmanufactured tobacco; and (c) long grain rice requested. Quantity: (a) 10,000 cases (b) 100,000 cases (c) 20,000 tons. Quality: (a) Best (b) Code: 121.00 (c) No. 2, 4-5% broken. Packaging: (a) Cases (b) Cases (c) in 50 kgs jute bags. Quote: CIF, C&F, FOB. Delivery ASAP. Bank ref: CitiBank of Barclays Bank Ltd. Contact: Mr. A.U. Ekong, Almans Ltd, 34 Rossiter Road, Balham, London, SW12 9RU, England. Phone: 01 673 0362.
- 0400 Spray dried ingredients (England). Wants spray dried nutritional
ingredients--egg powder, lecithin powder, enzymes, lyophilised lacto-bacillus, whey protein concentrate, meat soya isolates, meat protein speciality feeds for baby calves and baby pigs. Quantity: 500-1,000 tons. Quality: animal and human food grade. Packaging: 25 kg paper bags, poly lined. Quote: CIF UK City. Delivery ASAP. Bank ref: Allied Irish Bank Ltd., 103-105 Kilburn High Road, London NW6, CB1 6AE, England. Contact: Mr. William Park Tonks, Park Tonks, 104 High Street, Gt. Abington, Cambridge, England. Telex: 81 76 72. Phone: 0223 891 721.
- 0401 Animal hooves and horns (England). Animal hooves and horns, sterilized
(either by dry heat or steamed), pulverised to a particle size of 1.8" to dust, minimum nitrogen content of 14%, fat content, 1% minimum needed. Quantity: dependent on supply. Packaging: 50 kg jute bags or polypropylene oven bags with poly liners. Quote: FOB and CIF Liverpool. Delivery ASAP. Bank ref: Williams & Glyn's Bank Ltd., 70 Gloucester Gardens, Bayswater, London Contact: Ms. Amanda L. Dobbs, Taiwan Trading Associates Ltd, Peals Court, 9-10 Colville Terrace, London W11, England. Telex: 8951859 BASIL G. Phone: 01 229 1810.
- 0402 Dehydrated vegetables (West Germany). Needs dehydrated vegetables, cabbage, celery, carrots, potatoes, etc. bulk shipment. Quantity not specified. Contact: Joh's Schulz, Verkaufsfoerderung, Theodor-Heuss-Ring 28, 5000 Koln 1; West Germany. Phone: 221-121996.

- 0403 Pigeons (Greece). Supplier of pigeons, live or eggs, needed. Quantity: 50 pairs (trial run). Photographs and other information brochures requested. Quote: CIF Hellinikon Airport, Athens. Contact: Mr. Michel Kontakos, Ikrinidon and Filikon Strs., Peristeri, Athens, Greece. Phone: (01) 5720598.
- 0404 Wine (West Germany). Interested in California wines: red, white, rose. Quantity: container loads. Quality: medium and good. Packaging: bottled or in bulk. Need ASAP. For sale in west Germany and Nigeria. Quote: CIF Hamburg and Lagos. Bank ref: Commerzbank, Hamburg. Contact: Arvin K. Sood, Heino Jobmann GMBh, Hamburger Strasse 3, 13/4, D-2 Hamburg 76, West Germany. Telex: 2173775 DIMA D.
- 0405 Crackers, cookies (Saudi Arabia). Saudi firm wishes contact with U.S. firms which can supply a variety of crackers and cookies. Firm will act as an importer and distributor to wholesalers and retailers. Products must conform to Saudi SASO guidelines regarding Arabic labelling, use of non-animal cooking fats, and clearly noted product expiration dates. Contact: Mr. D.J. Burton, Abdul Latif S. Babbain, P.O. Box 494, Al-Khobar, Saudi Arabia. Telex: 670178. Phone: 864-3075/864-7420.
- 0406- Wheat, Sugar Tender (Jordan) The Jordanian Ministry of Supply has announced
0407 Tenders for 25,000 tons of wheat and 10,000 tons of sugar. Announcement gives no further specs. Specs may be purchased for a non-refundable fee of Jordanian Dinars (JD) 5 (U.S. Dols 14.50) from Ministry of Supply, P.O. Box 830, Amman, Jordan. Phone: 67141/61174. Telex: 21278 MINSUP JO. Closing date for submission is 1100 March 16, 1982 for wheat and March 18 for sugar. U.S. firms submitting bids please info Embassy Amman Commercial Office at Telex 21510 USEMB JO.
- 0408 Grocery lines (Lebanon). Desires general line of canned fruits and vegetables; plus mayonnaise and refined corn oil. Mode of payment against Letter of Credit; terms of delivery F.O.B. & C&F; Shipments direct to Beirut Port, Lebanon or to Limassol, Cyprus. Interested in an agency agreement with U.S. manufacturers and not exporters. Contact: Mr. Gabriel Bosti, Partner and General Manager, Gabriel Bosti & Co., Military Hospital Street, Badaro, P.O. Box 11-5026, Beirut, Lebanon. Telex: 22117 LE. Phone: 387550. Cable: BOCTI BEIRUT.
- 0409 Grocery lines (Honduras). Suppliers needed for canned fruit and fruit cocktail, all size cans, packaged for retail sale; canned meats, products containing 20 percent or more meat, packaged for retail sale; canned vegetables, vegetable salad mixes, etc. all size cans, packaged for retail sale; beer, cans or bottles, case goods, and other malt liquors; bottled liquors, all types, case goods; and distilled liquors, all types, case goods. Quote: CIF Tegucigalpa against Letter of Credit or suppliers' terms; request catalogs and price lists. Bank ref: Bancahsa, Tegucigalpa, Honduras Contact: Francisco A. Diaz, Manager, Representaciones Diaz Y Asociados, S.A. De C.V., Col. Santa Fe, 2 Calle 3136, Comayaguela, D.C. Honduras.
- 0410 Grocery lines (Bahamas). Government of the Commonwealth of the Bahamas proposes to establish a central purchasing system to be responsible for procurement of common-use goods required by various government ministries & departments. Tentative operational date for project is June 1982. Goods

which are of immediate interest include general food items. Interested suppliers, distributors and manufacturers would be expected to advise GCOB of their most favorable rates, delivery schedules and other pertinent information such as catalogs, etc. for government evaluation. Correspondence or inquiries should be directed to Mr. C. G. Sands, Central Purchasing Unit, P.O. Box N-3017, Nassau, Bahamas, Phone: (809) 322-3827.

- 0411 Pork cuts (Nicaragua). Needs Pork cuts to be used in the processing of hams and other end products. Private capital is to be used in purchasing this product. The product will be bought on a regular basis. Information such as price lists, packing, delivery time, etc. requested. Contact: Jose Sandino, Multiinversiones S.A., Apartado Postal C-163, Managua, Nicaragua. Phone: 72573.
- 0412 Frozen fish and seafoods (France). Contacts with U.S. suppliers of frozen fish and seafoods requested. Bank ref: Societe Generale, IN 93100 Montreuil, France. Contact: D. Antoine, 53 Avenue Pasteur, 93100 Montreuil, France. Telex: 220376F. Phone: 857-3680.
- 0413 Popcorn (Nigeria). Three containers of popcorn needed. Need ASAP and ship in 50 kilo bags. Quote: C&F Port Harcourt. Bank ref: Union Bank, New Market Road Branch, Onitsha. Contact: P.C. Okoye, P.C. Okoye & Sons, 25 Bida, P.O. Box L650, Onitsha, Nigeria.
- 0414 Joint Ventures (Nigeria). Interested in Joint Ventures with U.S. partner(s) in the areas of agro-allied industries like flour mills, vegetable and food canning industries. Feasibility study completed. Prefer technical partner willing to take some equity share. Contact Mr. A.J. Ndak, Senior Agricultural Economist, Sokoto Investments Co. Ltd., P.M.B. 2120, Sokoto State, Federal Republic of Nigeria. Phone: 23836. Telex: 73114. This is a limited liability company wholly owned by the Sokoto State Government of the Federal Republic of Nigeria. It is fully supported by the Government. Funds are readily made available by staff government. Bank ref: Nigerian Development Industrial Bank, Bank of Commerce and Credit International and Union Bank.
- 0415 Joint Venture - Poultry & Pigs (Nigeria). A Nigerian Company: Bob Dufegah Agro-Industrial Co. 30, Bennard Carr Street, P.O. Box 587, Port Harcourt, is interested in Joint Venture with U.S. partner(s) for the purpose of integrated livestock production. Project is located at Bakana-Urban, has a first phase of 10,000 layers, second phase of 5,000 broilers, and piggery as the third phase. Technical and economic feasibility report is available. Equity participation is 100,000 and total investment requirements estimated at 200,000. Bank ref: First Bank of Nigeria, Port Harcourt. Phone: 213-4900, Port Harcourt. Cable: AGRIPCO: PORTHARCOURT, NIGERIA.
- 0416 Canned peas and peaches (Peru). Canned peas, 500 cartons, and canned peaches, 2,000 cartons, wanted. First quality. Canned peas cartons of 48 cans of 310 grams each; canned peaches cartons of 24 cans of 850 grams each. Immediate delivery desired. Firm prefers to use their own labels which would be mailed. Quote: F.O.B. and/or C&F. Bank ref: Banco Popular Del Peru, Jr. Huallaga 380, Lima 1, Peru; Banco Continental, Av. Rep. De Panama 3050, Lima 27, Peru; and Banco De Lima Jr. Puno 698, Lima 1, Peru. Contact: Fernando Chumpitazi, Sodisa, Av. Del Rio 111, Pueblo Libre, Lima 21, Peru. Telex: 20027. Phone: 31-4201 and 24-0786.

- 0417 Joint Venture, grain products (Nigeria). Messrs. Obokun Flour Mills Industries limited, Private mail box 12020, Ilesha, Oyo State, of Nigeria, is interested in Joint Venture with dependable U.S. Partner(s) for the production of flour, semolina, corn flakes, quaker oats and custard, etc. This company which has just started, envisages its equity participation as follows: Nigerian Partner 60 percent and foreign partner 40 percent. Its total investment requirements would amount to about 15-20 million and a market size of about 72,000 mt per year. Bank ref: WEMA Bank, Ltd., Lagos, and Prince Paul Adetokunboh Adeyemi, Chairman and Prince Theophilus Adehunime Gbadebo as Partners.
- 0418 Baby Foods (Netherlands). Company is interested in contacting producers of baby food milk (liquid and powder). Quote: CIF-Bangladesh. Bank ref: ABN Eindhoven. Contact: Mr. Reshib, Oriental Trading Import/Export, Goundnodlaan 11, 5653 Ex Eindhoven, Netherlands. Phone: (0) 40-525056.
- 0419 Milk powder (Netherlands). Desires 500-1,000 mt./month of skimmed milk powder and spray dried whey powder. Quality: Admi-extra. Health certificate and Certificate of origin required. Packaging: 4/5 ply paper bags with poly inner bag (preferably heat sealed). Delivery April-December 1982. Quote: F.O.B. West Coast and/or East Coast Ports. Bank ref: Rabobank, Utrecht. Contact: Mr. H. Stutz, Jalutra Trading Coy B.V., P.O. Box 407, 5460 Ak Veghel, Netherlands. Telex: 50915 (JAL). Phone: (0)4130-41155.
- 421 Corn Tender (Egypt). Invitation for Bid No. GASC/41/82/ARE for the procurement of 125,000 metric tons of No. 2 or better yellow corn, in bulk, to be shipped in April, 1982. The commodity is being financed under A.I.D. Loan 263-K-055. Bid opening will be March 23, 1982 at 3:30 p.m. EST, Washington, D.C. A complete copy of the Invitation for Bid, including specifications, terms and conditions, may be obtained by written request accompanied by a check or money order in the amount of \$10.00 payable to The Embassy of the Arab Republic of Egypt. Requests should be addressed to The Embassy of the Arab Republic of Egypt, Commercial and Economic Office, 2232 Massachusetts Avenue, N.W., Washington, D.C. 20008. Please assure that complete business address, city, state, zip code, and telephone/telex number are included in your request. The purchaser is the General Authority for Supply Commodities, 24 Goumhoris Street, Caire, Arab Republic of Egypt.
- 0422 Confectionery products (Colombia). Confectionery products wanted are nuts salted or roasted wholesale; candy and other confectionery products, nuts salted or candy covered, packaged. Firm is one of the largest importers of fresh fruits and canned products in the country. Contact: Joseph G. Daccarett, Frigorifico De La Costa Ltda., Apartado Aereo 511196, Barranquilla, Colombia. Cable: FRICOSTA.
- 0423- Grains, cured meats, cheese (Colombia). Firm interested in the importation
0424 of grains lentils, cured meats, cheese and related products. Also interested in acting as sole representative for north area of Colombia. Requests price lists. Contact: Mantilla C. Aurelio, International Commerce Importing & Exporting Co., Apartado Aereo 50277, Barranquilla, Colombia. Cable: INTERCONN.

Foreign Market Development

Wine and Beer Festival - England

An International Wine and Beer Festival will be held in The Metropole Exhibition Center, Brighton, Sussex, England August 12-15, 1982. Rarely are these two trades brought together. For further information contact Promotion World Exhibitions, 66A Sydenhom Road, Sydenhom, London SE26 5QE, England. Phone: 01 778 1256.

Trade Leads to be placed on AGNET

The Foreign Agricultural Service (FAS) is pleased to announce that commencing around March 15, 1982, trade leads will be disseminated via a computer system called AGNET. The trade leads which are contained in Export Briefs will be transmitted daily to this computer system, which is managed by The University of Nebraska. After a period of 90 days we will invite user feedback to assess the usefulness of this approach.

While we will be continuing our publication of Export Briefs, AGNET will enable firms to receive trade leads on a much more timely basis. The lag between the time trade leads are received from our overseas staff and the time they come to your attention has long been a concern of FAS's. Now there will be an alternative to the mail system.

AGNET is a unique information delivery network designed to be used by people with no previous knowledge of computers. Besides timely information for keeping up to date on market conditions, etc., it can also assist users in problem solving of agricultural management questions and can be used as an electronic mail box.

The cost to use AGNET will be: (a) Equipment costs. The portable computer terminals which "talks" to the central computer in Nebraska range in price from \$1,000 to \$3,000. A number of firms likely have such a terminal already. (b) Computer charges. The cost of accessing one trade lead will be around \$1.00, less if more leads are accessed per entry to the system. All leads transmitted within the past five days will be available. Leads can be accessed on a commodity basis if desired. (c) Telephone charges. Any regular telephone can be used to access AGNET. The cost of the long distance call will depend on your location and the time of day the call is placed.

For further information write AGNET, 105 Miller Hall, University of Nebraska, Lincoln, Nebraska 68583-0713, or call 402-472-1892.

Florida International Agribusiness Trade Show - May 13-14, 1982

The Florida Department of Agriculture and Consumer Services and The Florida International Agricultural Trade Council will be presenting their twelfth annual Florida International Agribusiness Trade Show at the State Fairgrounds, Tampa. This show will offer an excellent cross-section of Florida livestock, agricultural machinery and equipment, as well as the occasion to visit with the breeders and handlers of these items-plus the representatives of many agricultural export and service organizations. Visitors will be given ample opportunity to discuss their needs with them and, if interested in any of their products not on display, they will be glad to arrange to show visitors their ranches or places of business. Interpreters will be on hand to assist when needed.

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